



negotiating and closing business contracts

- Achieving challenging sales targets in line with the business strategy
- Maintaining and developing strong client relationships
- Work closely with the operational teams to ensure excellent levels of client satisfaction
- Identify other sectors or business streams which Oradeo can generate sustainable revenues and growth from

## **Ideally the successful candidates should possess the following:**

- 1-5 years proven business development and sales experience, preferably within the Construction, Engineering and/or Industrial sectors, would be desirable
- Strong track record in business-to-business sales and a track record of achievement and success in the business development field
- Ability to perform multiple tasks at a high level of quality
- Excellent communication and presentation skills are essential
- Ability to work well under pressure and within a strict deadline environment
- Excellent IT skills are essential for the role
- Third level qualification in business, engineering, sales/marketing is highly desirable
- A European language would be desirable but not essential

An attractive remuneration package including an excellent commission structure and an opportunity to develop your career further in a professional environment is available to the successful candidate. Apply today in confidence.

**About Oradeo**– Oradeo Recruitment are specialists in the construction & engineering sector. We are a leading service provider in Ireland, UK, Europe and Middle East for professional recruitment services. Oradeo Recruitment are also experts in the provision of managed labour in Construction & Civil Engineering, Oil & Gas, Mechanical & Electrical, Warehousing and Logistics and Industry