

# Commercial Lead | Frankfurt



## Commercial Lead | Frankfurt

- International market-leading construction organisation operating across major European markets
- Excellent package with strong long-term career development opportunities
- Large-scale, high-profile projects including Data Centres, Pharmaceutical Facilities, and Industrial Developments

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## About Oradeo

Oradeo is an international recruitment and project services consultancy specialising in the delivery of mission-critical construction projects throughout Europe. We partner with global blue-chip clients and tier-one contractors to provide expert talent, logistics solutions, and project support.

As part of our ongoing involvement in major projects across the DACH region, we are seeking an experienced **Commercial Lead** to support the commercial management of large-scale construction programmes in Frankfurt.

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## Role Overview

The Commercial Lead will take full responsibility for the commercial performance and contractual administration of complex construction works. Acting as a key member of the senior project team, you will oversee valuations, cost management, subcontract procurement, contractual compliance, and financial reporting while supporting project delivery across multiple

disciplines.

This role requires strong commercial expertise, excellent communication skills, and experience working on mission-critical construction environments such as data centres or pharmaceutical projects.

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## **Key Responsibilities**

### **Valuations, Cost Control & Reporting**

- Prepare monthly, interim, and final valuations as well as applications for payment.
- Manage reconciliation of valuations and costs across contracts, subcontractors, specialists, and suppliers.
- Provide accurate commercial data to support ongoing cashflow forecasting and contract reviews.

### **Contract Administration**

- Undertake detailed reviews of contract documentation and identify any anomalies or risks.
- Agree interim and final valuations with client representatives.
- Prepare comprehensive take-offs for the Estimating, Procurement, and Planning teams.
- Compile, submit, and agree final accounts for completed sections of work.
- Maintain detailed records of all contractual delays and commercial impacts.

### **Procurement & Supply Chain**

- Work closely with the Procurement Manager to place subcontracts within your remit.
- Support the management of subcontractor packages and commercial

deliverables.

## **Leadership & Team Management**

- Lead, mentor, and support surveyors and assistant/junior surveyors within the commercial team.
  - Promote high standards of collaboration, communication, and commercial governance.
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## **Candidate Requirements**

### **Experience**

- 10+ years' commercial management experience, ideally with a main contractor.
- Strong background in construction or civil engineering projects; experience in pharmaceutical or data centre environments is highly advantageous.

### **Professional Competencies**

- Chartered or working toward chartership (SCS or equivalent).
- Strong IT proficiency and familiarity with modern commercial management tools.
- Excellent interpersonal, negotiation, and communication skills.

### **Personal Qualities**

- Highly organised with strong attention to detail.
- Proactive commercial mindset with the ability to work in fast-paced technical environments.
- Strong leadership attributes with the ability to mentor and guide commercial teams.

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## Package

- Competitive salary based on experience
- Company vehicle or travel allowance
- Relocation support where applicable
- Laptop and phone provided
- Pension, life insurance, and income protection
- Continuous Professional Development (CPD) opportunities
- Access to lifestyle benefits including employee assistance programmes and wellness initiatives

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For more information about this Commercial Lead opportunity or other Commercial Management roles across Europe, contact Oradeo at +353 1 6877188 in confidence or apply directly at [recruitment@oradeo.com](mailto:recruitment@oradeo.com)