Commercial Lead | Mission Critical Projects | Frankfurt, Germany

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- Lead commercial management across major construction and mission-critical projects in Germany
- Join a leading international construction contractor delivering complex, large-scale developments
- Competitive package including company vehicle or travel allowance, relocation support, pension and professional development opportunities

Oradeo Recruitment are seeking an experienced Commercial Lead to join a leading construction contractor on major projects in Frankfurt, Germany. The successful candidate will oversee commercial operations, manage contractual obligations and lead a team of quantity surveying professionals to ensure effective cost control and successful commercial delivery. This is an excellent opportunity for an experienced commercial professional to take a leadership role within a growing international construction organisation.

Commercial Lead Responsibilities:

- Prepare monthly, interim and final valuations, applications for payment, and reconciliations of valuations and costs for contracts, subcontractors, specialists and suppliers.
- Provide accurate and timely information to support the regular review of cash flow and contractual positions.
- Work alongside the Procurement Manager to prepare and place subcontracts for works under their control, where required.
- Conduct detailed reviews of contract documentation and identify any discrepancies, anomalies or potential commercial risks.
- Prepare, submit and agree interim and final valuation dates with client representatives.

- Complete necessary quantity take-offs in advance of requirements from the Estimating, Procurement and Planning departments.
- Prepare contract final accounts for completed sections of works, including all relevant adjustments, and submit and agree these with client representatives.
- Maintain accurate records of contractual delays and associated project information.
- Lead, manage and mentor Contract Surveyors, Assistant Surveyors and Junior Surveyors, supporting their professional development and performance.
- Monitor commercial performance and support effective cost control throughout the project lifecycle.

Necessary Skills & Requirements:

- Third-level qualification in Quantity Surveying.
- Minimum of 10 years' commercial experience, preferably with a main contractor.
- Previous experience in construction or civil engineering projects, including pharmaceutical and Data Centre developments.
- Proven experience leading or mentoring commercial teams, including Contract Surveyors, Assistant Surveyors and Junior Surveyors.
- Chartered status or working towards chartership with the Society of Chartered Surveyors Ireland (SCSI).
- Strong understanding of contract administration, valuations, cost management and commercial reporting.
- Excellent communication, negotiation and stakeholder management skills.
- Strong organisational skills, with the ability to manage competing priorities and meet project deadlines.
- Company vehicle or travel allowance.
- Relocation allowance, where applicable.
- Company laptop and phone.
- Pension, life insurance and income protection.
- Continuous Professional Development (CPD) opportunities.

For more information about this Commercial Lead position or other senior construction & engineering opportunities, contact Oradeo Recruitment confidentially on +353 16877188 or email recruitment@oradeo.com

About Oradeo – Oradeo Recruitment are specialists in the construction & engineering sector. We are a leading service provider in Ireland, the UK, and Europe for professional recruitment services and managed labour across Construction & Civil Engineering, Data Centres, Mechanical & Electrical, Life Sciences, and Renewable Energies sectors.