

# Commercial Lead | Tier One Contractor | Germany (Frankfurt)



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- Lead commercial delivery across a portfolio of high-value construction projects
- Join a Tier 1 contractor with a strong reputation for project excellence
- Excellent package with senior leadership and career progression opportunities

Oradeo Recruitment are seeking an experienced Commercial Lead to join a leading contractor in Frankfurt, Germany. This role is responsible for overseeing the commercial and contractual performance of multiple projects, ensuring effective risk management, strong financial outcomes, and compliance with company policies. The successful candidate will provide leadership to commercial teams while acting as a key link between project delivery teams and senior management.

### Commercial Lead Responsibilities:

- Prepare monthly, interim, and final valuations, applications for payment, reconciliations of valuations and costs, and amounts for contracts, sub-contractors, specialists, and suppliers
- Provide necessary information to enable accurate and regular review of cash flow and contract positions
- In conjunction with the Procurement Manager, place sub-contracts on work under their control, where required
- Conduct detailed examination of contract documents and highlight any anomalies
- Prepare, submit, and agree interim and final valuation dates with client representatives
- Prepare all necessary take-offs in advance of requirements from the Estimating, Procurement, and Planning departments
- Prepare contract final accounts for each completed section of the works,

including all adjustments, and submit and agree with client representatives

- Carefully record all details involving contractual delays
- Manage and coach contract surveyors, assistant surveyors, and junior surveyors reporting to them

### **Necessary Skills & Requirements:**

- 10+ years' experience, preferably with a main contractor
- Previous project experience in construction/civil engineering (residential, RC frame, retail/commercial, pharmaceutical, data centre, hi-tech)
- Chartered or working towards chartership with the Society of Chartered Surveyors (SCS)
- Excellent interpersonal and communication skills
- Excellent IT skills

### **Desirable:**

- Chartered membership of a relevant professional body (e.g. RICS, CIOB)
- Experience across multiple sectors including infrastructure, commercial, and industrial projects
- Familiarity with digital commercial systems and reporting tools

### **Package & Benefits:**

- Competitive salary and benefits package
- 26 days annual leave
- Company pension scheme
- Continuous learning and development opportunities
- Career progression within a leading contractor

***For more information about this Senior Commercial Lead position or other Commercial opportunities, contact Oradeo Recruitment confidentially on +353 16877188 or email [recruitment@oradeo.com](mailto:recruitment@oradeo.com)***

***About Oradeo*** – Oradeo Recruitment are specialists in the construction & engineering sector. We are a leading service provider in Ireland, the UK, and Europe for professional recruitment services and managed labour across Construction & Civil Engineering, Data Centres, Mechanical & Electrical, Life Sciences, and Renewable Energies sectors.