

Commercial Manager (EMC) .



Commercial Manager

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Commercial Manager – Dublin

Oradeo Recruitment is currently recruiting for a Commercial Manager to work for a market leading contractor to be based in Dublin and to manage the commercial performance of a series of new projects. An excellent remuneration package will be on offer to the right candidate along with excellent career progression opportunities.

Commercial Manager Duties and Responsibilities:

- You will manage a team of quantity surveyors to ensure all commercial aspects of the business are managed effectively
- You will be responsible for cost controlling costs on all projects and ensuring budgets are achieved
- Management of the Client relationships from a commercial perspective and ensuring all final accounts are agreed, whilst retaining the business relationship
- Proactive engagement with the Project Managers on all live projects, to ensure the business goals are achieved and the commercial interest of the company are protected
- Monitoring projects through design stage and working with the design team to ensure project deliverables are achieved and project risks are minimised
- Issuing tender queries and preparation of tender reports and letting of sub-contract packages
- Preparing progress applications and cost reports, and monthly management accounts for each project

- Reporting to management on the financial progression of projects
- Vetting all main contracts and negotiations of the commercial risks with perspective clients
- General participation in management issues of the company
- You'll provide commercial assurance of project margin performance through accurate forecasting and identification of issues giving rise to commercial risk, management of commercial performance and cash flow

Necessary skills and requirements:

- A strong technical background in contracting is essential for this role
- A proven track record of quantity surveying fundamentals is essential
- Strong operational skills and an attention to detail, and experience of the design build process
- Have gained a minimum of 10-15 years' experience working on building projects in Ireland or the UK as a Senior Quantity Surveyor/ Commercial Manager, working with a recognised main contractor
- 3rd level Qualification in Quantity Surveying / Construction economics
- Good presentation and general management skills
- Strong written communication abilities, and the ability to negotiate a strong commercial position for the company are also essential
- The ability to multi-task and take an overview on a large number of projects at any time

For more information about this Commercial Manager role or other Commercial Manager roles, please contact Eavan McCallig at Oradeo Recruitment confidentially on +353 1 687 7188 or apply in confidence.

About Oradeo- Oradeo Recruitment are specialists in the construction & engineering sector. We are a leading service provider in Ireland, UK and Europe for professional recruitment services (Senior Quantity Surveyors, Quantity Surveyors, Contract Surveyors, Contracts Managers, Commercial Manager, Site Engineer, Senior Engineer, Project Managers, Health & Safety) provided to many market leading Main Contractors, Specialist Contractors, Subcontractors, M&E Contractors, Client Side Organisations, Developers, Architecture practises, Construction Consultancies etc. Oradeo also specialises in the provision of managed labour in Construction & Civil Engineering, Oil & Gas, Mechanical & Electrical, Warehousing and Logistics and Industry