

Commercial Manager | Frankfurt, Germany



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- Senior commercial leadership role on high-profile construction projects
 - Permanent position with a leading tier-one contractor
 - Competitive salary and comprehensive benefits package
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About Oradeo

Oradeo is a European recruitment and project services consultancy specialising in **mission-critical and complex construction projects**, including commercial, residential, data centre, life sciences, and advanced manufacturing developments. We partner with **tier-one contractors and leading developers** to provide high-quality commercial, engineering, and management professionals across Europe.

Role Overview

Oradeo is recruiting an experienced **Commercial Manager** to join a major project team in **Frankfurt**. This role will play a key part in the commercial management of large-scale construction projects, supporting delivery teams from pre-construction through to final account.

The successful candidate will lead commercial strategy, manage contract administration, oversee cash flow and cost control, and mentor junior commercial staff while ensuring contractual compliance and best-in-class project delivery.

Key Responsibilities

- Prepare monthly, interim, and final valuations, applications for payment, and cost reconciliations
 - Manage commercial aspects of contracts, subcontractors, specialists, and suppliers
 - Provide accurate reporting to support regular review of cash flow and contract positions
 - Work closely with the Procurement Manager to place and manage sub-contracts
 - Review contract documents and identify risks, opportunities, and anomalies
 - Prepare, submit, and agree interim and final valuations with client representatives
 - Complete detailed take-offs to support estimating, procurement, and planning functions
 - Prepare and agree final accounts for completed sections of work
 - Accurately record and manage contractual delays and variations
 - Lead, manage, and mentor Quantity Surveyors, Assistant Surveyors, and Junior Surveyors
 - Support collaboration across project teams to drive commercial performance
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Candidate Requirements

- Minimum **10+ years' experience** in a commercial management role, ideally with a main contractor
 - Strong background in **construction or civil engineering projects** (residential, commercial, or industrial)
 - Chartered or working towards chartership with the **Society of Chartered Surveyors (SCS)** or equivalent
 - Excellent communication, leadership, and stakeholder management skills
 - Strong commercial acumen and contract administration experience
 - High level of IT proficiency
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Benefits

- Competitive salary package
 - Company vehicle or travel allowance
 - Relocation allowance (where applicable)
 - Company laptop and mobile phone
 - Pension scheme
 - Life insurance and income protection
 - Continuous Professional Development (CPD) support
 - Lifestyle benefits including Bike to Work scheme, Employee Assistance Programme, Sports & Social Club, and more
 - Long-term career progression with a leading tier-one contractor
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Confidential Enquiry

For confidential information about this **Commercial Manager** role or other commercial and management opportunities, please contact **Oradeo** on **+353 1 687 7188** or apply directly via **recruitment@oradeo.com**.