

# Commercial Manager (Various Locations Across Europe)

We are recruiting for multiple **Commercial Manager** roles on behalf of leading contractor companies operating across Europe. These companies are recognized for delivering high-value, large-scale projects, particularly in the **data centre**, infrastructure, and commercial construction sectors.

## Key Responsibilities:

- Lead the commercial management of projects, ensuring financial performance, cost control, and value delivery.
- Develop and implement commercial strategies to maximize project profitability while minimizing risk.
- Oversee the preparation and management of project budgets, cash flows, cost plans, and forecasts.
- Manage subcontractor procurement, including tender analysis, contract negotiations, and payment valuations.
- Identify and manage project variations, claims, and disputes, ensuring prompt resolution to protect financial outcomes.
- Collaborate with project teams to ensure cost control measures are adhered to and commercial objectives are achieved.
- Provide clear and concise reporting on project performance, cost projections, and commercial risks to senior management and stakeholders.
- Ensure all commercial activities comply with contractual, legal, and company requirements.

## Requirements:

- Proven experience as a **Commercial Manager**, ideally within the construction, MEP, or infrastructure sectors.
- Strong experience working on **data centre projects** is highly desirable.
- Degree qualification in Quantity Surveying, Construction Management, or a related field.
- Exceptional commercial awareness and in-depth knowledge of contracts (e.g., NEC, FIDIC, JCT).
- Strong leadership, negotiation, and stakeholder management skills.
- Proficiency in cost management tools, reporting systems, and financial planning software.
- Ability to manage multiple projects and deadlines in a fast-paced environment.
- Willingness to travel or work on-site across European project locations as required.

## What's On Offer:

- Competitive salary and benefits package tailored to experience.
- Opportunity to work on prestigious, high-value **data center** and large-scale infrastructure projects with industry-leading contractors.

- Accommodation, travel allowances, and additional support provided where applicable.
- Excellent career progression opportunities within dynamic and reputable organizations.