Senior Recruitment Consultant



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Mayo or Dublin International Recruitment Company

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<u>Senior Recruitment Consultant | Life Sciences and Pharma Mayo or Dublin</u>

Oradeo is an international recruitment company and is currently seeking a Senior Recruitment Consultant to join their rapidly expanding sales team. This role will involve working closely with existing and new client companies within the life science & pharmaceutical sectors and will suit an ambitious person who possesses a strong work ethic and who is looking to develop a long-term career with an expanding organization. This is a full cycle recruitment role with the primary focus of delivering quality candidates to our clients.

Scope of the role:

- Identify and drive new business opportunities in both Ireland and abroad
- Maintaining and developing strong relationships with our existing client companies
- Carry out database searches to identify suitable candidates
- Attract, interview and assess candidates for client companies through referral, advertisement and quality contacts
- Place candidates through effective recruitment methods, generating fees to meet and exceed personal revenue targets
- Actively maintain relationships with clients
- Build and retain a network of sources to improve and expand the range

Necessary skills and requirements:

- At least 5-6 years recruitment consultant experience preferably within the life science/pharmaceutical sectors
- Knowledge/understanding of pharmaceutical/engineering would advantageous
- Proven business development skills
- Strong interpersonal and organizational skills
- Excellent communication and negotiation skills
- Highly motivated and eager to take on the challenges and rewards
- Strong attention to detail with the ability to work calmly under pressure.
- Experience in handling confidential information.
- Sense of urgency and ability to work (thrive) in a fast-paced environment

For more information about this role please contact Sarah Urquhart Oradeo Recruitment confidentially on +353 1 687 7188/+44 845 643 4964 or apply in confidence